A town recently added a new high speed internet service provider so that it now has three ISPs: A, C, and V Each ISP runs promotions to entice customers to switch to their service, and the effects over the last year has been:
$15 \%$ of the A customers switch to $C$ and $10 \%$ switch to $V$
$15 \%$ of the $C$ customers switch to $A$ and $5 \%$ switch to $V$ $5 \%$ of the $V$ customers switch to $A$ and $10 \%$ switch to $C$
Assume that these trends continue.

1. If $A$ currently has $50 \%$ of the customers, $C$ has $30 \%$ and $V$ has $20 \%$, what will the distribution of customers be after 1 year? 3 years? 10 years? 20 years?
2. How does the answer change if currently $A$ has $10 \%, C$ has $20 \%$ and $V$ has $70 \%$ ?
3. What if $V$ currently has all the customers?
4. What will the impact be to the scenario in \#1 if A improves its retention so that $10 \%$ of its customers switch to C and $5 \%$ switch to V?

## Few other applications of Markov Chains

- Trees in a forest can be classified into four age categories:

Saplings, Young, Mid, Mature

- If can determine probability of each group living or dying over 5 year period by observation, can predict long term distribution
- If plant new forest, $x_{0}=(1,0,0,0)$ what is distribution in 30 years?
- Historically, parents' income is good predictor of child's income as an adult, with some upward or downward movement.

If trends continue, can predict distribution of incomes

- Google's page rank algorithm is essentially a Markov Chain model based on the graph that represents links on the web
- What are the best properties to own in Monopoly? cf. Abbott \& Richey, https://doi.org/10.2307/2687519

